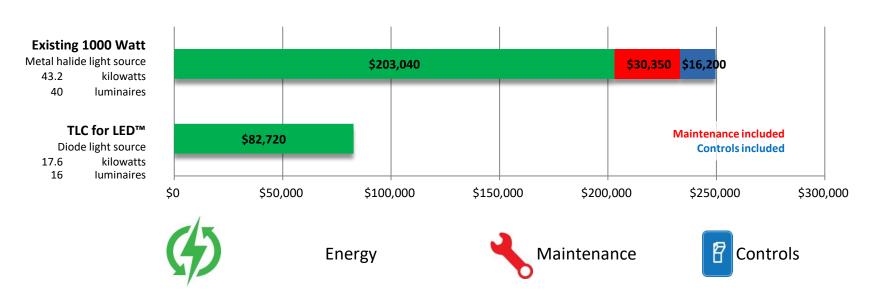
25-Year Cost of Ownership Comparison

Wellesley Tennis

Prepared For: Jay McHale

August 31, 2021



How is this possible? Musco's 40 years of developing systems, light control, and application expertise puts more available lumens per watt on the field. Our services team provides all on/off operation, monitoring, and maintenance.

For your budget . . . for the environment

\$

25-Year Ownership Savings

\$166,870



CO2 reduction

441 tons**

** Equivalent to taking **93** cars off the road for one year

Assumptions	Tennis 30fc
Annual operating hours	1000
Energy:	
Energy cost per kilowatt hour	\$0.10
Demand charge per kilowatt hour	\$11.00
Maintenance:	
Group relamp - cost per luminaire	\$266
Spot maintenance over 25 years	\$3,750
Controls:	
Labor - turning lights on & off	\$0.00
Lights on extra time without controls	15%

Musco LED



	TLC for LED	Typical
kW totals	17.60	43.20
Energy totals	\$82,720	\$203,040
Maintenance	0.00	\$ 30,350
Controls	0.00	\$ 16,200
Totals	82720	\$ 249,590
Qty of luminaires	16	40
CO2	303	745

	Field 1	Field 2	Field 3	Field 4	Field 5
kW Totals:	17.6	0	0	0	0
TLC luminaire totals:	16	0	0	0	0

Field 8	Field 7	Field 6
0	0	0
0	0	0

Facility name

Scoreboard project #

Field description & footcandle levels

Prepared for

Energy cost per kWh

Annual operating hours

Wellesley Tennis

198552

Tennis 30fc

Jay McHale

\$0.10

1000

Does the facility have demand charges?

Demand charges

Months of demand

No
\$
11.00

Musco TLC for LED data

TLC for LED™ 1500 TLC Poletop luminaire quantity TLC for LED™ 1200 Poletop luminaire quantity 12 TLC for LED™ 900 Poletop luminaire quantity TLC for LED™ 600 Poletop luminaire quantity TLC for LED™ RGBW 0 Poletop luminaire quantity BallTracker™ luminaire quantity 0 1.43 kW demand per luminaire kW demand per luminaire 1.17 kW demand per luminaire 0.89 kW demand per luminaire 0.58 kW demand per luminaire 0.64 kW demand per BallTracker™ luminaire 0.575 17.6 Total system kW

Typical Metal Halide Floodlighting

Lamp wattage1000 WLuminaire quantity40kW demand per luminaire1.08Useful lamp life hours10000Total system kW43.2

Controls

Energy savings
Labor rate per hour

on/off cycles per year
Labor hours per cycle

15%

\$0.00

0

0

Maintenance

25-year cost calculations		
	Musco TLC for LED	Typical or Prior
Energy	\$44,000	\$108,000
Demand charges	\$38,720	\$95,040
Energy total	\$82 , 720	\$203,040
Maintenance (relamping & spot)		\$30,350
Controls		\$16,200
Total	\$82,720	\$249,590
25-Year CO2	303	745

Facility name

Scoreboard project #

Field description & footcandle levels

Prepared for

Energy cost per kWh

Annual operating hours

Does the facility have demand charges?

Demand charges

Months of demand

No 0

0

0

TLC for LED™ 1500

TLC for LED™ 1200

TLC for LED™ 900

TLC for LED™ 600

TLC for LED™ RGBW

1.43

1.17

0.89

0.58

0.64

0.575

Musco TLC for LED data

TLC

Poletop luminaire quantity

BallTracker™ luminaire quantity

kW demand per luminaire kW demand per luminaire

kW demand per luminaire

kW demand per luminaire

kW demand per luminaire

 $kW\ demand\ per\ BallTracker^{\text{\tiny{TM}}}\ luminaire$

Total system kW

Typical Metal Halide Floodlighting

Lamp wattage

Luminaire quantity

kW demand per luminaire

Useful lamp life hours

Total system kW

Controls

Energy savings

Labor rate per hour

on/off cycles per year Labor hours per cycle

Maintenance

Lamp replacement cost

War

Sı

1000 W

0

1.08

10000

0

15% \$0.00

\$266

0

rranty duration (in years)	<mark>25</mark>
at maintenance over warranty duration	\$3.7

Spot maintenance over warranty duration	\$3,750

25-year cost calculations		
	Musco TLC for LED	Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

Facility name Scoreboard project #

Field description & footcandle levels

Prepared for

Energy cost per kWh

Annual operating hours

\$0.10

Does the facility have demand charges?

Demand charges

Months of demand

No 0

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kW demand per luminaire kW demand per BallTracker™ luminaire

kW demand per luminaire

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Total system kW

Typical Metal Halide Floodlighting

1500 W Lamp wattage 0 Luminaire quantity kW demand per luminaire 1.62 Useful lamp life hours Total system kW 0

Controls

15% **Energy savings** \$0.00 Labor rate per hour 0 # on/off cycles per year Labor hours per cycle 0

Maintenance

25-year cost calculations		
	Musco TLC fo	r LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

Facility name Scoreboard project #

Field description & footcandle levels

Prepared for

Energy cost per kWh

Annual operating hours

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Demand charges

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Total system kW

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Maintenance

25-year cost calculations		
	Musco TLC fo	r LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

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Energy cost per kWh

Annual operating hours

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	Musco TLC fo	r LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

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	Musco TLC fo	r LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

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Field description & footcandle levels

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Energy cost per kWh

Annual operating hours

\$0.10

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	Musco TLC for	LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

Facility name Scoreboard project #

Field description & footcandle levels

Prepared for

Energy cost per kWh

Annual operating hours

\$0.10

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Maintenance

25-year cost calculations		
	Musco TLC for	LED Typical or Prior
Energy	\$0	\$0
Demand charges	\$0	\$0
Energy total	\$0	\$0
Maintenance (relamping & spot)		\$0
Controls		\$0
Total	\$0	\$0
25-Year CO2	0	0

Luminaire Technology Information		
	kW Demand	Useful lamp hours
Musco Green Generation 1500-watt	1.564	5000
Musco Green Generation 1000-watt	1.12	12000
Metal halide 1500-watt	1.62	3000
Metal halide 1000-watt	1.08	10000
Quartz 1500-watt	1.5	2000
Quartz 1000-watt	1	2000
MPI 1000-watt	1	2000
HPS 1000-watt	1.07	24000